



## Referral Bonus

Explorica's referral bonus program provides Explorica group leaders the opportunity to refer new potential group leaders to Explorica and to receive a cash bonus of up to \$1000 or up to 400 travel points as a reward for doing so. This program is effective for new referrals submitted to Explorica.

### To qualify:

- **The referring group leader:**
  - Must have traveled with or be in the process of planning a tour with Explorica.
- **The referred new group leader:**
  - Must be creating a new Explorica tour (i.e., they are not taking over an existing tour from the referring group leader).
  - Must not have previously traveled with Explorica as a group leader, chaperone, or tour participant.
  - May not be traveling on the same tour as the referring group leader unless the referring group leader also has their own separate tour during the same travel year or if they are recruiting from separate schools.
  - Must enroll travelers within two years of the date they were referred.
  - Must enroll and travel with the minimum number of paying travelers on their first tour with Explorica, as described under "How it works" below.

Note, only one referral bonus is payable per tour that travels with us.

### How it works:

- **For tours to destinations outside of the US and Canada:**
  - Once 5 paying travelers have enrolled on the referred new group leader's tour, Explorica issues 200 Travel Points to the referring group leader's account.
  - When the same tour departs with at least 5 paying travelers enrolled, the referring group leader receives an additional 200 Travel Points on their account.
  - At both stages, the group leader will be notified that the Travel Points have been added and that they may request a \$500 check in lieu of the Travel Points as long as the request is submitted within 90 days. After the 90 day period, the \$500 offer is no longer available.
  - The Travel Points are available for redemption from the date they are added to the account.
- **For tours to destinations within the US or from the US to Canada:**
  - Once 10 paying travelers have enrolled on the referred new group leader's tour,
  - Explorica issues 200 Travel Points to the referring group leader's account.
  - When the same tour departs with at least 10 paying travelers enrolled, the referring group leader receives an additional 200 Travel Points on their account.

- At both stages, the group leader will be notified that the Travel Points have been added and that they may request a \$500 check in lieu of the Travel Points as long as the request is submitted within 90 days. After the 90 day period, the \$500 offer is no longer available.
- The Travel Points are available for redemption from the date they are added to the account.